Sacramento Regional Transit Retirement Plans



2017 Preliminary Valuation

February 7, 2018

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Topics for Discussion



- Preliminary 2017 Valuation Results
 - Executive Summary
 - Highlights
 - Assumption Alternatives
 - Historical Review
- Next Steps



Executive Summary (ATU)



ATU Summary o	f Pri	ncipal Plan Result	S		
Discount Rate		7.50%	7.50%		7.25%
Valuation Date		July 1, 2016	July 1, 2017	% Change	July 1, 2017
Participant Counts					
Active Participants		537	531	-1.12%	
Participants Receiving a Benefit		450	476	5.78%	
Terminated Vested Participants		25	29	16.00%	
Transferred Participants	_	58	56	-3.45%	
Total		1,070	1,092	2.06%	
Annual Pay of Active Members	\$	30,037,232 \$	30,651,897	2.05%	\$ 30,607,324
Assets and Liabilities					
Actuarial Liability (AL)	\$	167,084,597 \$	173,475,996	3.83%	\$ 177,262,864
Actuarial Value of Assets (AVA)		126,808,879	132,807,915	4.73%	132,807,915
Unfunded Actuarial Liability (UAL)	\$	40,275,718 \$	40,668,081	0.97%	\$ 44,454,949
Funded Ratio (AVA)		75.9%	76.6%	0.87%	74.9%
Market Value of Assets (MVA)	\$	119,630,500 \$	130,588,455	9.16%	\$ 130,588,455
Funded Ratio (MVA)		71.6%	75.3%	5.14%	73.7%
Inactive Funded Ratio		61.1%	62.1%	1.73%	62.0%
Contributions					
Total Contribution (Beginning of Year)	\$	7,818,151 \$	7,923,555	1.35%	\$ 8,383,626
Total Contribution Payable Monthly	\$	8,106,031 \$	8,215,317	1.35%	\$ 8,682,215
Total Contribution as a Percentage of Payroll (before phase-in)		27.80%	27.62%	-0.66%	29.21%
Total Contribution as a Percentage of Payroll (after phase-in)		27.04%			



Executive Summary (IBEW)



IBEW Summary of Principal Plan Results									
Discount Rate		7.50%	7.50%			7.25%			
Valuation Date		July 1, 2016	July 1, 2017	% Change		July 1, 2017			
Participant Counts									
Active Participants		206	197	-4.37%					
Participants Receiving a Benefit		145	157	8.28%					
Terminated Vested Participants		19	22	15.79%					
Transferred Participants		37	35	-5.41%					
Total		407	411	0.98%					
Annual Pay of Active Members	\$	12,333,541 \$	5 12,382,140	0.39%	\$	12,364,134			
Assets and Liabilities									
Actuarial Liability (AL)	\$	68,753,422 \$	71,263,657	3.65%	\$	72,891,895			
Actuarial Value of Assets (AVA)		51,287,813	55,523,196	8.26%		55,523,196			
Unfunded Actuarial Liability (UAL)	\$	17,465,609 \$	5 15,740,461	-9.88%	\$	17,368,699			
Funded Ratio (AVA)		74.6%	77.9%	4.44%		76.2%			
Market Value of Assets (MVA)	\$	48,384,520 \$	54,085,119	11.78%	\$	54,085,119			
Funded Ratio (MVA)		70.4%	75.9%	7.84%		74.2%			
Inactive Funded Ratio		59.4%	60.3%	1.57%		60.2%			
Contributions									
Total Contribution (Beginning of Year)	\$	3,015,555 \$	2,858,452	-5.21%	\$	3,047,138			
Total Contribution Payable Monthly	\$	3,126,594 \$	2,963,706	-5.21%	\$	3,155,664			
Total Contribution as a Percentage of Payroll (before phase-in)		26.01%	24.50%	-5.80%		26.09%			
Total Contribution as a Percentage of Payroll (after phase-in)		25.31%							



Executive Summary (Salaried)



Summary of Preliminary Principal Plan Results										
Discount Rate		7.50%		7.50%			7.25%			
Valuation Date		July 1, 2016		July 1, 2017	% Change		July 1, 2017			
Participant Counts										
Active Participants		244		223	-8.61%					
Participants Receiving a Benefit		250		283	13.20%					
Terminated Vested Participants		47		55	17.02%					
Transferred Participants	_	73	_	69	-5.48%					
Total		614		630	2.61%					
Annual Pay of Active Members	\$	23,952,817	\$	23,212,947	-3.09%	\$	23,179,191			
Assets and Liabilities										
Actuarial Liability (AL)	\$	122,730,230	\$	129,877,492	5.82%	\$	132,986,393			
Actuarial Value of Assets (AVA)		79,718,423	=	85,685,275	7.48%		85,685,275			
Unfunded Actuarial Liability (UAL)	\$	43,011,807	\$	44,192,217	2.74%	\$	47,301,118			
Funded Ratio (AVA)		65.0%		66.0%	1.57%		64.4%			
Market Value of Assets (MVA)	\$	75,337,019	\$	84,632,310	12.34%	\$	84,632,310			
Funded Ratio (MVA)		61.4%		65.2%	6.16%		63.6%			
Inactive Funded Ratio		51.7%		58.3%	12.75%		58.1%			
<u>Contributions</u>										
Employer Contribution (Beginning of Year)	\$	7,460,169	\$	7,447,061	-0.18%	\$	7,818,182			
Employer Contribution Payable Monthly	\$	7,734,869	\$	7,721,277	-0.18%	\$	8,096,632			
Employer Contribution as a Percentage of Payroll (before phase in)		32.78%		33.73%	2.90%		35.43%			
Employer Contribution as a Percentage of Payroll (after phase in)		32.54%								



Highlights (ATU)



- Investment return on the market value of assets was 12.26%, net of investment expenses, compared to the 7.50% assumed rate of return
- The actuarial return on assets was 7.12% as a result of deferred investment gains from FYE 2013, 2014 and 2017, offset by recognition of losses from FYE 2015 and 2016, which resulted in a \$0.5 million loss and increased the contribution rate by 0.14% of pay
- The net impact of demographic experience was a loss that increased the liability by \$0.6 million and increased the contribution rate by 0.05% of pay
- Payroll grew less than expected (2.05% increase vs. 3.15% assumed growth), which increased the UAL amortization and administrative expense rates by 0.14% of pay
- Inclusion of new PEPRA members reduced employer rate by 0.54% of pay
- Slightly lower contributions than expected increased the contribution rate by 0.03% of pay



Highlights (ATU)



ATU Employer Contribution Reconciliation										
			UAL	Admin						
Item	Total	Normal Cost	Amortization	Expense						
FYE 2018 Total Employer Contribution Rate	27.04%									
Change due to phase-in	0.76%									
FYE 2018 Actuarial Contribution Rate	27.80%	15.19%	11.63%	0.98%						
Change due to asset loss	0.14%	0.00%	0.14%	0.00%						
Change due to PEPRA New Entrants	-0.54%	-0.54%	0.00%	0.00%						
Change due to demographic changes	0.05%	-0.08%	0.12%	0.01%						
Change due to amortization payroll	0.14%	0.00%	0.13%	0.01%						
Change due to contribution shortfall	0.03%	0.00%	0.03%	0.00%						
Change due to assumption changes	0.00%	0.00%	0.00%	<u>0.00%</u>						
FYE 2019 Net Employer Contribution Rate	27.62%	14.57%	12.05%	1.00%						

ATU PEPRA Summary Non-PEPRA PEPRA Total											
		NOIPI EI KA		I LI KA		Total					
1. Entry Age Normal Cost (Middle of Year)	\$	4,004,461	\$	500,943	\$	4,505,404					
2. Covered Payroll (Normal Cost)	\$	25,086,691	\$	3,848,909	\$	28,935,600					
3. Normal Cost as a Percent of Covered Payroll: (1) / (2)		15.96%		13.02%		15.57%					
4. Expected Employee Contributions as a Percent of	(0.16%)			(6.50%)		(1.00%)					
Covered Payroll											



Highlights (IBEW)



- Investment return on the market value of assets was 10.92%, net of investment expenses, compared to the 7.50% assumed rate of return
- The actuarial return on assets was 8.60% as a result of deferred investment gains from FYE 2013, 2014 and 2017, offset by recognition of losses from FYE 2015 and 2016, which resulted in a \$0.6 million gain and reduced the contribution rate by 0.40% of pay
- The net impact of demographic experience was a gain that reduced the liability by \$0.8 million and reduced the contribution rate by 0.50% of pay
- Payroll grew less than expected (0.39% increase vs. 3.15% assumed growth), which increased the UAL amortization and administrative expense rates by 0.34% of pay
- ➤ Inclusion of new PEPRA members reduced employer rate by 0.83% of pay
- Slightly higher contributions than expected reduced the contribution rate by 0.13% of pay



Highlights (IBEW)



IBEW Employer Contribution Reconciliation										
			UAL	Admin						
Item	Total	Normal Cost	Amortization	Expense						
FYE 2018 Total Employer Contribution Rate	25.31%									
Change due to phase-in	0.71%									
FYE 2018 Actuarial Contribution Rate	26.02%	12.75%	12.29%	0.98%						
Change due to asset gain	-0.40%	0.00%	-0.40%	0.00%						
Change due to PEPRA New Entrants	-0.83%	-0.83%	0.00%	0.00%						
Change due to demographic changes	-0.50%	0.03%	-0.52%	-0.01%						
Change due to amortization payroll	0.34%	0.00%	0.31%	0.03%						
Change due to contribution excess	-0.13%	0.00%	-0.13%	0.00%						
Change due to assumption changes	0.00%	0.00%	0.00%	<u>0.00%</u>						
FYE 2019 Net Employer Contribution Rate	24.50%	11.95%	11.55%	1.00%						

IBEW PEPRA Summary										
	Non-PEPRA PEPRA									
1. Entry Age Normal Cost (Middle of Year)	\$	1,291,643	\$	233,803	\$	1,525,446				
2. Covered Payroll (Normal Cost)	\$	9,655,093	\$	2,160,783	\$	11,815,876				
3. Normal Cost as a Percent of Covered Payroll: (1) / (2)		13.38%		10.82%		12.91%				
4. Expected Employee Contributions as a Percent of Covered Payroll		0.00%		(5.25%)		(0.96%)				



Highlights (Salaried)



- Investment return on the market value of assets was 12.47%, net of investment expenses, compared to the 7.50% assumed rate of return
- The actuarial return on assets was 7.61% as a result of deferred investment gains from FYE 2013, 2014 and 2017, offset by recognition of losses from FYE 2015 and 2016, which resulted in a \$0.1 million gain and decreased the contribution rate by 0.03% of pay
- The net impact of demographic experience was a loss that increased the liability by \$4.6 million and increased the contribution rate by 0.56% of pay
- Payroll grew less than expected (3.2% decrease vs. 3.15% assumed growth), which increased the UAL amortization and administrative expense rates by 1.12% of pay
- ➤ Inclusion of new PEPRA members reduced employer rate by 0.84% of pay
- Slightly lower contributions than expected increased the contribution rate by 0.14% of pay



Highlights (Salaried)



Salaried Employer Contribution Reconciliation										
		Normal	UAL	Admin						
Item	Total	Cost	Amortization	Expense						
FYE 2018 Total Employer Contribution Rate	32.54%									
Change due to phase-in	0.24%									
FYE 2018 Actuarial Contribution Rate	32.78%	16.00%	15.58%	1.20%						
Change due to asset gains	-0.03%	0.00%	-0.03%	0.00%						
Change due to PEPRA New Entrants	-0.84%	-0.84%	0.00%	0.00%						
Change due to demographic losses	0.56%	0.00%	0.56%	0.00%						
Change due to amortization payroll	1.12%	0.00%	1.04%	0.08%						
Change due to contribution shortfall	0.14%	0.00%	0.14%	0.00%						
Change due to assumption changes	0.00%	0.00%	0.00%	<u>0.00%</u>						
FYE 2019 Employer Contribution Rate	33.73%	15.16%	17.29%	1.28%						

Salaried PEPRA Summary											
		Total									
Entry Age Normal Cost (Middle of Year)	\$	3,275,112	\$	261,405	\$	3,536,517					
2. Covered Payroll (Normal Cost)	\$	20,052,738	\$	2,423,549	\$	22,476,287					
3. Normal Cost as a Percent of Covered Payroll: (1) / (2)		16.33%		10.79%		15.73%					
4. Expected Employee Contributions as a Percent of		0.00%		(5.25%)		(0.57%)					
Covered Payroll											



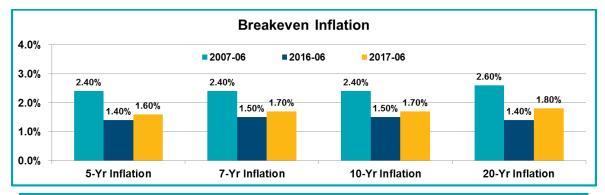


- ➤ Inflation has remained low, and investment consultants have reduced expectations of future asset growth particularly for equities as a result of recent market changes
- ➤ Current Assumptions:
 - ➤ Inflation and wage growth: 3.15%
 - Real and nominal return: 4.35% / 7.50%
- ➤ Alternative Assumptions
 - ➤ Inflation and wage growth lowered to 3.00% (15bp)
 - Real Return lowered to 4.25% (10bp)
 - Nominal return of 7.25%





➤ Inflation has remained low, and investment consultants have reduced expectations of future asset growth — particularly for equities — as a result of recent market changes



SacRT Portfolio Return Expectations										
Source	Nominal	Inflation	Real	Standard Deviation						
Callan (10-year)	6.03%	2.25%	3.78%	12.39%						
Callan (20-year)	6.53%	2.25%	4.28%	12.39%						
Horizon (Survey, 10-year)	6.02%	2.24%	3.78%	11.93%						
Horizon (Survey, 20-year)	7.20%	2.44%	4.76%	11.93%						





System Name	Discount Rate	Real Return	Wage Inflation	Price Inflation	Valuation Date
AC Transit	7.250%	4.250%	3.00%	3.00%	1/1/201
ACERA - Alameda County	7.600%	4.350%	3.75%	3.25%	12/31/201
CalPERS - State	7.375%	4.625%	3.00%	2.75%	6/30/201
CalSTRS - Defined Benefit	7.250%	4.375%	3.63%	2.88%	6/30/201
City of Fresno - Employee System	7.250%	4.250%	3.50%	3.00%	6/30/201
City of Fresno - Fire & Police	7.250%	4.250%	3.50%	3.00%	6/30/20
City of San Jose Federated	6.875%	4.375%	2.85%	2.50%	6/30/20
City of San Jose Police & Fire	6.875%	4.125%	3.25%	2.75%	6/30/20
Contra Costa County ERA	7.000%	4.250%	3.25%	2.75%	12/31/20
East Bay Municipal Utility District	7.250%	4.250%	3.50%	3.00%	6/30/20
FCERA - Fresno County	7.000%	4.000%	3.50%	3.00%	6/30/201
Golden Gate Transit	7.000%	3.750%	3.75%	3.25%	1/1/201
ICERS - Imperial County	7.500%	4.250%	3.75%	3.25%	6/30/20
KCERA - Kern County	7.250%	4.250%	3.50%	3.00%	6/30/20
LACERA - Los Angeles County	7.250%	4.500%	3.25%	2.75%	6/30/20
LACERS - Los Angeles City	7.250%	4.250%	3.50%	3.00%	6/30/20
Los Angeles Fire & Police Pension	7.250%	4.250%	3.50%	3.00%	6/30/20
Los Angeles Water and Power	7.250%	4.250%	3.50%	3.00%	7/1/20
MCERA - Marin County	7.000%	4.250%	3.00%	2.75%	6/30/20
MCERA - Mendocino County	7.000%	4.000%	3.50%	3.00%	6/30/20
MCERA - Merced County	7.250%	4.750%	2.75%	2.50%	6/30/20
OCERS - Orange County	7.250%	4.250%	3.50%	3.00%	12/31/20
SamCERA - San Mateo County	6.750%	4.250%	3.00%	2.50%	6/30/20
SBCERA - San Bernardino County	7.250%	4.250%	3.50%	3.00%	6/30/20
SBCERS - Santa Barbara County	7.000%	4.250%	3.00%	2.75%	6/30/20
SCERA - Sonoma County	7.250%	4.250%	3.50%	3.00%	12/31/20
SCERS - Sacramento County	7.000%	4.000%	3.25%	3.00%	6/30/20
SDCERA - San Diego County	7.250%	4.250%	3.50%	3.00%	6/30/20
SDCERS - San Diego City	6.750%	3.700%	3.05%	3.05%	6/30/20
San Diego Transit	6.750%	4.000%	2.75%	2.75%	6/30/201
SFERS - San Francisco	7.500%	4.500%	3.50%	3.00%	7/1/20
SJCERA - San Joaquin County	7.400%	4.500%	3.15%	2.90%	1/1/20
SLOCPT - San Luis Obispo county	7.125%	4.500%	2.88%	2.63%	1/1/20
StanCERA - Stanislaus County	7.250%	4.250%	3.25%	3.00%	6/30/20
TCERA - Tulare County	7.250%	4.250%	3.00%	3.00%	6/30/20
University of California	7.250%	4.250%	3.50%	3.00%	7/1/20
VCERA - Ventura County	7.500%	4.500%	3.50%	3.00%	6/30/20
Valley Transit Authority	7.000%	4.000%	3.50%	3.00%	1/1/201
Minimum	6.75%	3.700%	2.75%	2.50%	
Mean (Average)	7.17%	4.251%	3.32%	2.92%	
Median (50th Percentile)	7.25%	4.250%	3.50%	3.00%	
Maximum	7.60%	4.750%	3.75%	3.25%	





- Current Assumptions:
 - ➤ Inflation and wage growth: 3.15%
 - > Real and nominal return: 4.35% / 7.50%

- Based on discussions with Staff, calculated valuation results under alternative assumptions:
 - ➤ Inflation and wage growth lowered to 3.00% (15bp)
 - Real return lowered to 4.25% (10bp)
 - Nominal return of 7.25%



Alternative Assumptions (ATU)



- Alternative assumptions increase the contribution rate by 1.60% of pay, from 27.62% to 29.22%.
- ➤ If phase-in assumption change impact over three or five years, impact on contributions in years after phase-in completed is approximately 0.18% or 0.38% of pay, respectively

ATU Contribution Projection - with and without Phase-In										
	Full									
Item	Contribution	Phase-In	Phase-In							
FYE 2019 Total Employer Contribution Rate	29.22%	28.15%	27.93%							
FYE 2020 Total Employer Contribution Rate	28.88%	28.35%	27.92%							
FYE 2021 Total Employer Contribution Rate	28.98%	29.08%	28.46%							
FYE 2022 Total Employer Contribution Rate	28.75%	28.93%	28.68%							
FYE 2023 Total Employer Contribution Rate	27.83%	28.01%	28.16%							
FYE 2024 Total Employer Contribution Rate	27.24%	27.43%	27.63%							



Alternative Assumptions (IBEW)



- Alternative assumptions increase the contribution rate by 1.59% of pay, from 24.50% to 26.09%.
- If phase-in assumption change impact over three or five years, impact on contributions in years after phase-in completed is approximately 0.18% or 0.38% of pay, respectively

IBEW Contribution Projection - with and without Phase-In				
	Full	3-Year	5-Year	
Item	Contribution	Phase-In	Phase-In	
FYE 2019 Total Employer Contribution Rate	26.09%	25.03%	24.81%	
FYE 2020 Total Employer Contribution Rate	25.97%	25.44%	25.01%	
FYE 2021 Total Employer Contribution Rate	26.26%	26.37%	25.75%	
FYE 2022 Total Employer Contribution Rate	26.14%	26.32%	26.07%	
FYE 2023 Total Employer Contribution Rate	25.34%	25.52%	25.67%	
FYE 2024 Total Employer Contribution Rate	24.78%	24.96%	25.16%	



Alternative Assumptions (Salaried)



- Alternative assumptions increase the contribution rate by 1.70% of pay, from 33.73% to 35.43%.
- ➤ If phase-in assumption change impact over three or five years, impact on contributions in years after phase-in completed is approximately 0.20% or 0.41% of pay, respectively

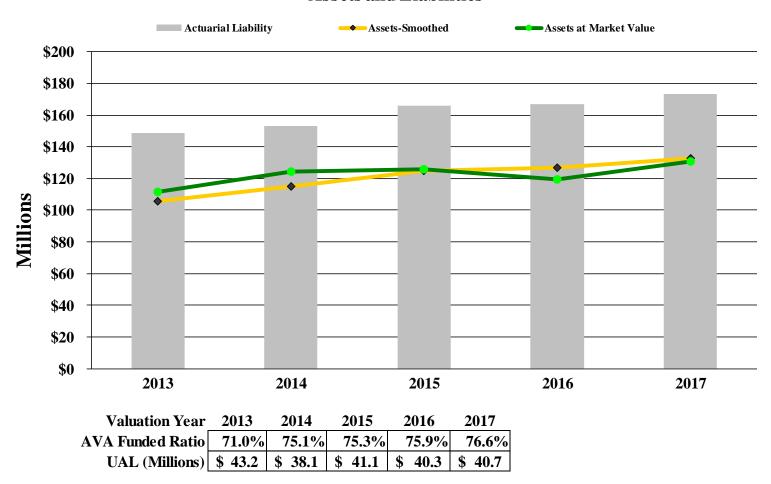
Salaried Contribution Projection - with and without Phase-In				
	Full	3-Year	5-Year	
Item	Contribution	Phase-In	Phase-In	
FYE 2019 Employer Contribution Rate	35.43%	34.30%	34.07%	
FYE 2020 Employer Contribution Rate	35.36%	34.80%	34.34%	
FYE 2021 Employer Contribution Rate	35.39%	35.50%	34.85%	
FYE 2022 Employer Contribution Rate	35.13%	35.31%	35.05%	
FYE 2022 Employer Contribution Rate	34.21%	34.40%	34.56%	
FYE 2023 Employer Contribution Rate	33.58%	33.78%	33.99%	



Historical Review (ATU)



Assets and Liabilities

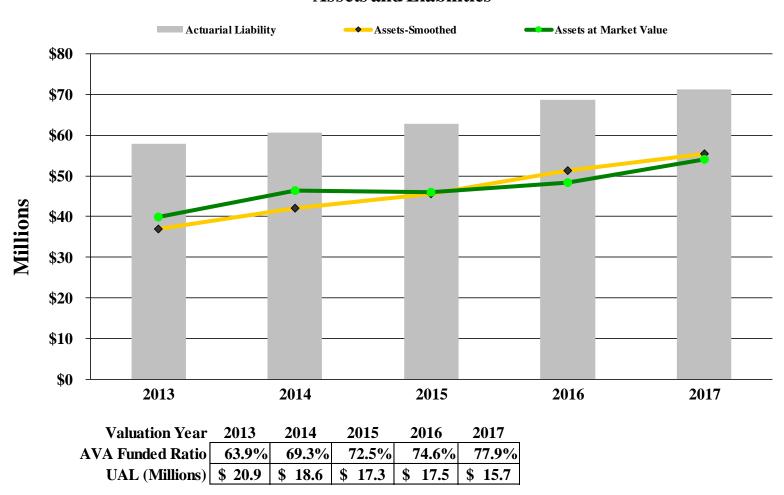




Historical Review (IBEW)



Assets and Liabilities

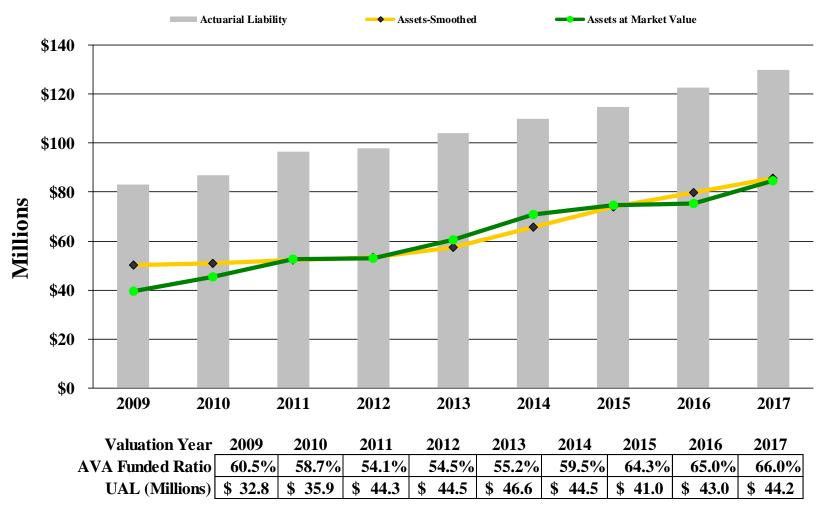




Historical Review (Salaried)



Assets and Liabilities





Next Steps



- Collect feedback from Board
 - Confirm assumptions to use for final valuation results
- Complete peer review process and produce updated calculations, including projections, as necessary
- > Finalize July 1, 2017 Actuarial Valuation



Required Disclosures



The purpose of this presentation is to present the preliminary results of the annual actuarial valuation of the Sacramento Regional Transit Retirement Plans. This presentation is for the use of the Sacramento Regional Transit Retirement Boards in accordance with applicable law.

In preparing our presentation, we relied on information (some oral and some written) supplied by the Sacramento Regional Transit Retirement Plans. This information includes, but is not limited to, the plan provisions, employee data, and financial information. We performed an informal examination of the obvious characteristics of the data for reasonableness and consistency in accordance with Actuarial Standard of Practice No. 23.

I hereby certify that, to the best of my knowledge, this presentation and its contents have been prepared in accordance with generally recognized and accepted actuarial principles and practices that are consistent with the Code of Professional Conduct and applicable Actuarial Standards of Practice set out by the Actuarial Standards Board. Furthermore, as a credentialed actuary, I meet the Qualification Standards of the American Academy of Actuaries to render the opinion contained in this presentation. This presentation does not address any contractual or legal issues. I am not an attorney, and our firm does not provide any legal services or advice.

This presentation was prepared exclusively for the Sacramento Regional Transit Retirement Boards for the purpose described herein. This presentation is not intended to benefit any third party, and Cheiron assumes no duty or liability to any such party.

The actuarial assumptions, data, and methods are those that will be used in the preparation of the actuarial valuation report as of June 30, 2017.

The assumptions reflect our understanding of the likely future experience of the Plans, and the assumptions as a whole represent our best estimate for the future experience of the Plans. The results of this presentation are dependent upon future experience conforming to these assumptions. To the extent that future experience deviates from the actuarial assumptions, the true cost of the plan could vary from our results.

Graham A. Schmidt ASA, FCA, EA Consulting Actuary





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